

VOICING THOUGHTS – Hal Davidson Consulting FAQs

Outlined below are responses to some of the frequently answered questions about the services I offer to charitable organisations.

Q: What is your current availability?

A: *Friday – Saturday*. I work part time for a hospice charity, which restricts my availability. However, remaining involved in the sector enables me to keep up-to-date on changing trends and continue learning from my colleagues.

Q: How do I book your services?

A: Review the various services available on the website, then book a free thirty-minute consultation call if you would like to discuss any of these further. From here, we can discuss the need you want to address and whether I can provide valuable support, as well as general logistics.

Q: How much do you charge for your services?

A: I typically work with charitable organisations whose annual income is less than £1,000,000. For these organisations I charge a £150 day rate and a £75 half day rate. For organisations whose income is greater than £1,000,000 I charge a £250 day rate and a £125 half day rate.

Q: Why do you mostly work with smaller charities?

A: In my experience, smaller charities are able to effect change more easily than larger organisations where structures can make this difficult. Being a trustee of two small charities and having predominantly worked and volunteered for smaller charities, I also have a strong understanding of how small charities operate and the specific challenges they face.

Q: Where are you based?

A: I am based in London, but I am willing to travel to your offices/site if you are based elsewhere. I do undertake some face-to-face work, but the majority of my consultancy support can be carried out online if necessary.

Q: You seem to work with a lot of children and young people focussed charities. Do you often consult charities in other areas?

A: Yes, is the easy answer! I've worked for, volunteered with, and consulted a range of charities covering various beneficiary groups. These include Mencap (learning disability), You Press (arts and creativity), the Active Pregnancy Foundation (active pregnancy awareness), and Enterprise Homes Group (homelessness).

Q: Why should we book your services?

A: Having worked with many small charities, I have built a deep understanding of the challenges faced by these organisations and also best practice for tackling these challenges head on. I go above and beyond for the charitable organisations I consult because I

genuinely care about making a positive difference and adding value. I bring a strategic approach to my consultancy, supporting charities to achieve short and long-term goals, meanwhile giving you the skills, knowledge, and tools required to increase your organisation's sustainability.